6 Steps to Fulfillment & Distribution Optimization

Presented by:
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Strategic Planning Cycle

Goals
- Where do we want to go?

Mission
- How can we improve?

Results
- How did we do?

Desired Outcomes
- How do we get there?

Measures & Targets
- How do we measure success?

Strategies

"If you can't describe what you are doing as a process, you don't know what you're doing."

W. Edwards Deming
Make Your Business Futureproof.

**Step 1: Assess**
- Site Visit
- Discovery Process
- Project Timing & Approval Process
- Agree to Design Objectives
- Summarize Next Steps

**Step 2: Recommend**
- Finalize Client Data Requirements
- Analyze Client Data Files
- Validate Process Flows with Client
- Finalize Growth Strategies
- Establish Feeds & Speeds
- FTE Models

**Step 3: Approve**
- Review Design(s)
- Review Future State Process Flow
- Review Technology
- Review Equipment Concepts
- Review Timelines
- Review Budgetary Pricing

**Step 4: Implement**
- Host Informative Session with Executives
- Go/No Go Decision
- Summarize Next Steps

**Step 5: Validate**
- Finalize Scope of Work Document
- Review & Sign-Off on Approval Documentation
- Manage all Facets of the Project
- Project Documentation & Process
- Go-Live Support
- Commissioning Documentation
- Exit Testing

**Step 6: Validate**
Step 1: Analyze
- Site Visit
- Discovery Process
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The first step to improving any supply chain process is to determine specific needs and examine proposed solutions. From this thorough analysis, a plan to identify a unique situation, objectives and project scope is created. A better understanding of how to best move forward to achieve desired results.

What will be done: A comprehensive examination of specific needs.

The benefit: A detailed master plan identifying the project scope and path forward.
**MAKE YOUR BUSINESS FUTUREPROOF.**

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**Current State**

**Future State**
Through this hands-on review of an operation, an analysis of what is currently being done, how it’s done and why, will be completed. As a result, the operation will be armed with a wealth of operational data from which to base the success of any project.

What will be done: A hands-on operational review.

The benefit: A baseline of accurate operational data for comparison against project outcomes.
MAKE YOUR BUSINESS FUTUREPROOF.

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Recommend

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Using the collected data, alternative paths that can be taken to achieve desired results will be examined. Those recommendations will be outlined in great detail laying out timelines, budgets, and specifications for completing the work.

**What will be done:** A thorough assessment of all solution alternatives.

**The benefit:** An in-depth layout of the proposed solution: data that can be used in a three to five year business plan.
This step has all parties participate in a session designed to identify ‘pain’ points and offer justification for completing the project. The outcome of this session will be the approval to move forward.

**What will be done:** Host an informative session with key stakeholders.

**The benefit:** Security and peace of mind that the project will deliver solid results.
All facets of the project including timelines, implementation, budgets and system commissioning will be managed. Final designs will be incorporated within approval documentation and all exit testing established to ensure a successful implementation of the project.

What will be done: Implementation of the project.

The benefit: A successful project completed to the customer’s satisfaction.
In this final step, comparison of the original data to the operational data gathered from the newly implemented system is conducted. This information is analyzed and communicated so the results are easily interpreted.

What will be done: Gather new operational data for benchmarking purposes.

The benefit: Justification of investment.
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